



स्वयमेव पूर्णेन्द्रता ।

Abhinav Education Society's

# INSTITUTE OF MANAGEMENT & BUSINESS ADMINISTRATION, AKOLE

Approved by AICTE, New Delhi, Recognised by DTE (Govt of MH) and Affiliated to Savitribai Phule Pune University, Pune

Dhamangaon Awari Road, Akole, Dist. Ahmednagar M.S. 422 601

Tel.: (02424) 221283, 223458, Fax : (02424) 223943

• DTE Code : MB5320

• Unipune PUNCODE : IMMA017220

Ref. No. :

Date: / /20

## Industrial Visit List 2017-18 to 2022-23

| Sr. No. | Name of Industry                        | Date    | Year    |
|---------|-----------------------------------------|---------|---------|
| 1       | Industrial Visit Thermax Ltd Nashik     | 21-8-17 | 2017-18 |
| 2       | Malpani Industry Ltd. Sangamner 29-9-18 | 29-9-18 | 2018-19 |
| 3       | KOEL Ltd. Pune                          | 24-8-19 | 2019-20 |
| 4       | Sahyadri Farm Nashik                    | 30-7-22 | 2021-22 |
| 5       | Volkswagen Industrail                   | 13-5-23 | 2022-23 |





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### 3.2.2 Number of workshops/seminars/conferences including programs conducted on Research Methodology, Intellectual Property Rights (IPR) and entrepreneurship during the last five years

| Year    | Name of the workshop/ seminar/ conference       | Number of Participants | Date From – To           |
|---------|-------------------------------------------------|------------------------|--------------------------|
| 2021-22 | Entrepreneurship Development Program            | 24                     | 11-01-2022 to 11-01-2022 |
| 2020-21 | Online Workshop on Entrepreneurship as a career | 32                     | 27/03/2021 to 27/03/2021 |
| 2019-20 | Women Entrepreneurship development program      | 14                     | 08/03/2020 to 08/03/2020 |



  
for **DIRECTOR**  
**AES's Institute of Management & Business Administration, Akole**



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| Value Added Courses List |                                                                      |         |
|--------------------------|----------------------------------------------------------------------|---------|
| Sr. No.                  | Name of the Course                                                   | Year    |
| 1                        | Basics Of Capital Market                                             | 2017-18 |
| 2                        | Sales force management                                               |         |
| 3                        | Advance Certificate in Elevating Luxurious Brands                    |         |
| 4                        | Effective Bussines Communication                                     |         |
| 5                        | Spreadsheet Management                                               | 2018-19 |
| 6                        | Success Mantra                                                       |         |
| 7                        | Supply Chain Management                                              |         |
| 8                        | Fundaments Of Busines Ethics                                         |         |
| 9                        | Team Building                                                        | 2019-20 |
| 10                       | Communication Strategies                                             |         |
| 11                       | Sustainability management                                            |         |
| 12                       | Security Market                                                      |         |
| 13                       | Effective English Speaking for Management                            | 2020-21 |
| 14                       | Idea Innovation Basaics For Business                                 |         |
| 15                       | Cold calling as a business tool                                      |         |
| 16                       | Advanced Certificate course in Securities, market, IPO & Mutual fund | 2021-22 |
| 17                       | Time management                                                      |         |





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## Career Counselling Program list

| Sr. No. | Name of Program                                  | Year    |
|---------|--------------------------------------------------|---------|
| 1       | Challenges and Career opportunities in Industry  | 2017-18 |
| 2       | Aptitude Test                                    | 2017-18 |
| 3       | Virtual Reality                                  | 2017-18 |
| 4       | Campus to Corporate                              | 2018-19 |
| 5       | Career Guidance Program                          | 2018-19 |
| 6       | Placement Etiquettes                             | 2018-19 |
| 7       | Role & Responsibility of Operational Trainee     | 2019-20 |
| 8       | Role & Operations                                | 2019-20 |
| 9       | Entrepreneurial Development and Career Guideline | 2019-20 |
| 10      | Employability Skills                             | 2020-21 |
| 11      | Campus to Corporate Session                      | 2020-21 |
| 12      | Career Opportunities in Financial Sector         | 2021-22 |
| 13      | What After MBA?                                  | 2021-22 |



abhinavimba@gmail.com